

POSIFLEX AIDC

ABOUT US



Posiflex was established in 1984 and listed its IPO in 2005. Started its subsidiary in India in 1997. Its 2019 Group revenue is USD 500+ Mn. Worldwide Employees are 1340+ and 140+ in India.



- 1. Revolution Technology 2. Reliable Quality
- 3. Reasonable Price 4. Recognized Service

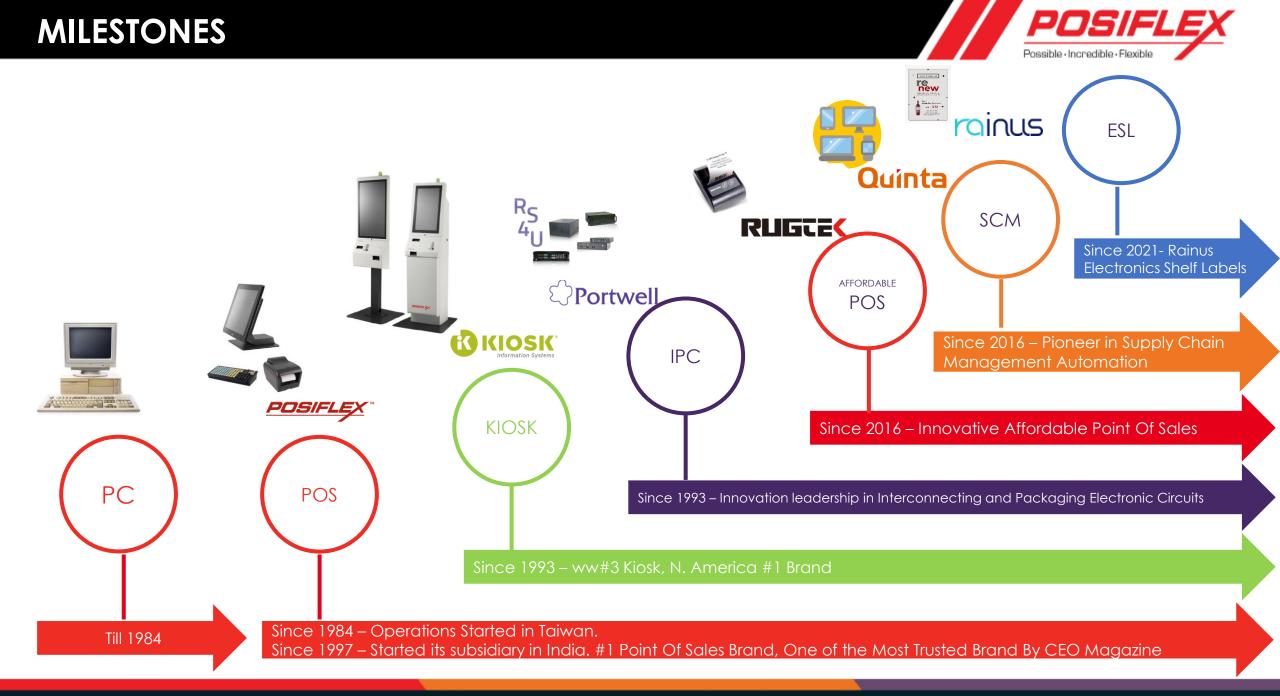
6 subsidiaries 75+ distribution partners

Subsidiaries

India, UK, Netherlands, Germany, China, South Korea, Japan, Malaysia, Singapore

Head Office / Service / Warehouse: Bangalore

- 200+ Business Partners around 50 cities in India
- 150+ International Brands Trusts Posiflex in India
- 100000+ pos installed in retails and restaurants / hotels
- 60% market share
- 550+ support locations



VERTICALS



Retail

Applications – Modern Retail, Kirana Stores / Mom & Pop Stores, Hyper Market

Solution - POS terminals play a very important role in cutting down long billing queues and ensure a faster payment process. Also, designed to take up less space or no space by offering you the convenience of mobility and Bluetooth connectivity. Most of our products at Posiflex are IP65 rated and can withstand accidental falls.

Recommended Products – <u>XT4015</u>, <u>HS2414W</u>, <u>PS3316E+</u>, <u>PP8800UB</u>, <u>CR4000</u>, <u>CD3200U</u>, etc.

Hospitality

Applications – Restaurant, QSR, Resort/Hotels Solution – A minute of lag may result in a customer behavior change. So our POS are guaranteed to work without any lag and assist you 24/7 with good processing speed and bigger memory (RAM). With IP65 rating, our products work well under accidental food or liquid spillage. **Recommended Products** – <u>HS2415W</u>, <u>KT3230/3250</u>, <u>PS3316E+</u>, <u>XT4015</u>, <u>PP8802/8803</u>, etc.

Healthcare

03

Applications – Hospitals, Clinics, Pharmacies, Gymnasiums **Solution –** Our products improves the customer experience at multiple locations within the hospitals, with power of a touch, convenience, and seamless transactions. Our Mobile Point of Sale (MPOS) enables faster inventory count or asset tracking, assist in checkingin registration counters, and help inpatient care.

Recommended Products – <u>MT4310W</u>, <u>MT4308W</u>, <u>KT3230/3250</u>, <u>PP8800UB</u>, etc.

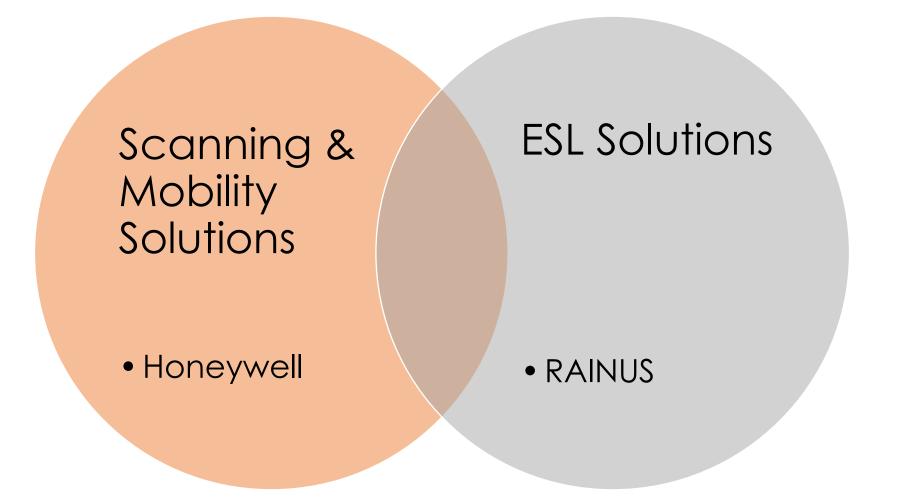
Manufacturing

Applications - WIP, Touch Monitors

Solution – Our IP ratings, drop sustenance, reliable service works smoothly in all harsh operating conditions. The touch screen used for controlling machines and product quality inspection at manufacturing plants are some of the best examples for Posiflex's product catalogue.

Recommended Products - <u>CD3200BT</u>, <u>XT3915IR</u>, <u>TX5000</u>, <u>MT4310</u>, etc.













\$1B in domestic sales and exports

3000+

Products, solutions, applications engineered

- ~15,000 employees, including
 8,000 engineers
- Eight decade India legacy
- 7 manufacturing facilities
- **5** global technology development centers

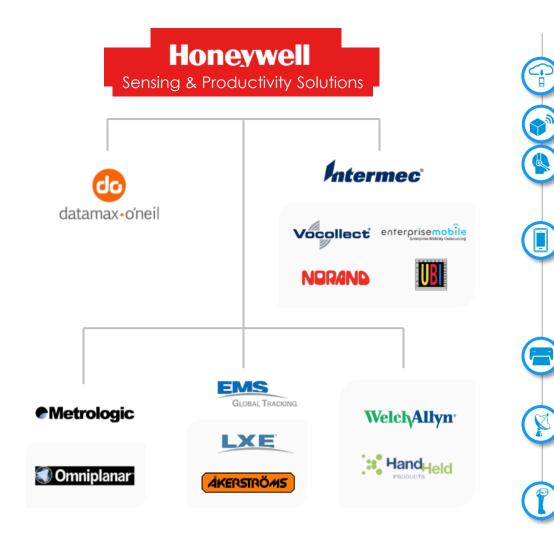
Performance Materials and Technologies



Aerospace

Safety and Productivity Solutions





2016: Honeywell acquires Movilizer and Intelligrated **2015:** Honeywell acquires Datamax O'Neil

becomes Sensing & Productivity Solutions

2013: Honeywell acquires Intermec

2011: Honeywell acquires EMS/LXE

2011: Intermec acquires Vocollect & Enterprise Mobile

2008: Honeywell Imaging and Mobility

2008: Honeywell acquires Metrologic

2007: Honeywell acquires Hand Held Products and develops the Honeywell Imaging & Mobility division

2007: EMS acquires DSpace & Akerstroms

2004: Metrologic acquires Omniplanar

1999: Welch Allyn merges with Hand Held Products

1997: Intermec acquires Norand and UBI

1987: Vocollect is founded

1970: EMS develops LXE, Digital Products Division

1968: EMS is founded

1968: Metrologic is founded

1966: Intermec is founded

1965: Data Capture division of Welch Allyn is founded

S&PS Scanning Portfolio - India





S&PS Printing Portfolio - India





S&PS Mobility Portfolio - India







CV31 • WES • 6.5" Display • Cold Storage • Win CE / WES • Old Storage	Image: Similar Control of the state of
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Posiflex & Rainus





POSIFLEX India has partnered with RAINUS as a National Distributor for sales & service across INDIA since 2021.



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About Rainus



Expertise +10 Years

Expertise over 10 years

RAINUS was established by core developers of industry leading ESL companies and IT experts in 2014.

With all the expertise and cumulated knowledge, RAINUS ESL Solution was distinctively acknowledged by the market with its outstanding performance.

Outstanding ESL Solution

Largest ESL Roll-out Record in Single Store

In 2019, RAINUS has deployed over 170K ESL in a single store for a retail customer.

Infortab, ESL solution of RAINUS, was proven to be the most powerful solution with its incomparable scalability and reliability optimized for the large scale retail environment.

Global Presence

Global Offices

Since the establishment in 2014, RAINUS has already expanded its

presence by introducing global offices in Europe and Japan to be more interactive with the local

market's needs.

RAINUS is planning to introduce more global offices around the world to provide enhanced supports on local needs.

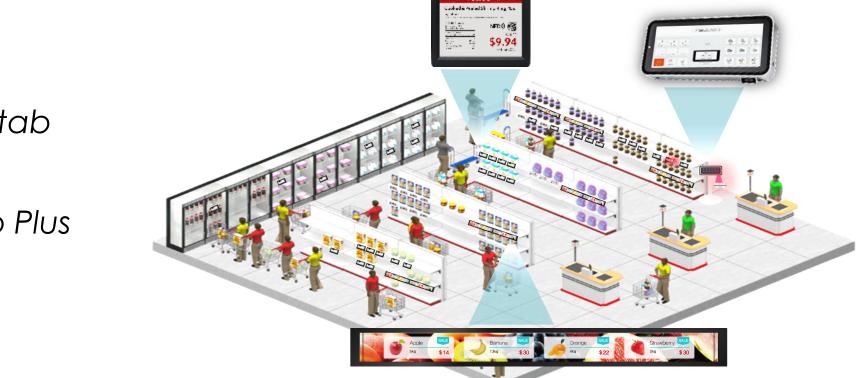
Global Alliances and Partners

Provide Best Supports through Industry Experts

RAINUS values partnership, and works together with technology driven companies to offer best supports to the customers.

RAINUS will continuously collaborate with industry experts to introduce more innovative technologies to offer enhanced experiences to the customers.





E-Paper Label : Infortab

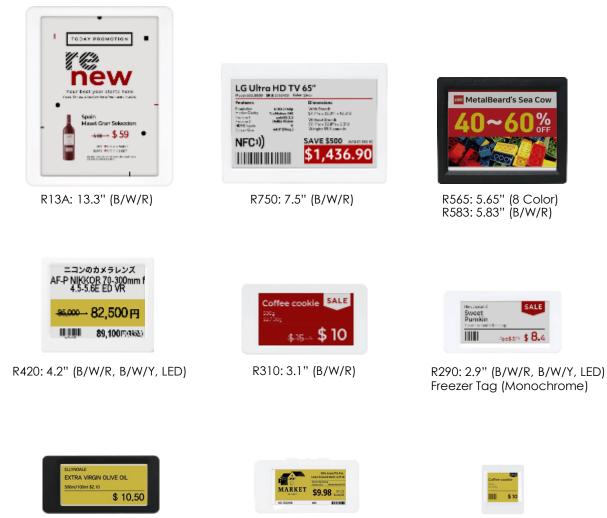
Smart Shelf : Infortab Plus

Retail Solution





- E-paper display with 2.4GHz RF
- Real-time update
- Full Graphics in 3 or 8 color
- LED flash
- NFC embedded
- Customizable label design
- Customizable bezel color



R266: 2.66" (B/W/R, B/W/Y, LED) R

B/W/Y, LED) R213: 2.13" (B/W/R, B/W/Y, LED)

R154: 1.54" (B/W/R, B/W/Y, LED)

Touch Interactive – InforTab Plus









- Full color TFT LCD
- High definition
- Real-time update
- Multi-media display
- Dynamic Pricing
- Easy POG
- Centrally Controlled
- Wi-Fi and BLE
- Unified CMS UI with Infortab

Benefits Of ESL



RAINUS solutions can meet your varied needs.

Use our technology to maximize the benefits of your business.



Cost Saving

Minimize space inefficiency of office furniture, including lockers, desks, and chairs. Maximize space utilization by freeing up space for your employees.



Work Efficiency

Easily reserve unassigned seats and workstations online via kiosk, wall pad, and mobile integration with electronic nameplates and lockers without the need for workforce staffing.



Efficient Operation

Improve the quality of work-life and productivity by providing comfortable, well-connected, and modernized offices with flexible work and gathering spaces.



THANK YOU

